

01290

1990/10/27

Department of

EXCISE
TAXES

(X4)P

SECRET

AN: D900992-0201

SECRET

PAGE 01 STATE 362889 270814Z
ORIGIN EAP-01

INFO LOG-00 ADS-00 ONY-00 SSO-00 /001R

DRAFTED BY: EAP/CM:MEMOHR:GED
APPROVED BY: EAP/CM:KWIEDEMANN

DESIRED DISTRIBUTION

NO DISTRIBUTION OUTSIDE EAP/CM - FIVE COPIES ONLY

-----03EOCF 270814Z /38

P 270812Z OCT 90

FM SECSTATE WASHDC

TO AMEMBASSY BEIJING PRIORITY

S E C R E T STATE 362889

FQR PASCOE FROM WIEDEMANN

E.O. 12356: DECL: OADR

TAGS: AMGT, CH

SUBJECT: OFFICIAL-INFORMAL NO. 196

1. (S) FOR PASCOE FROM WIEDEMANN. STANFORD SPEECH. I
WISH TO GIVE YOU SOME BACKGROUND ON OUR PREVIOUS O-I ON
THIS SUBJECT. THE "WE" I USED IN THE MESSAGE TO DESCRIBE
THE SOURCE OF THE VIEWS PRESENTED REFERRED TO THE BUREAU,
INCLUDING LIULOU, NOT JUST TO MYSELF SPEAKING ON BEHALF OF
THE DESK. I PLACED IT IN O-I CHANNELS FOR REASONS OF
DISCRETION. ALSO, I FELT THE O-I CHANNEL WAS THE MOST
EFFICIENT AND TIMELY WAY TO COMMUNICATE PA'S RESPONSE,
GIVEN THE SHORT TIME FUSE. FURTHERMORE, WE DID OUR BEST
SECRET

SECRET

PAGE 02 STATE 362889 270814Z
TO MITIGATE THE PA INPUT. FOR EXAMPLE, PA FUFAYANREN HAD
FIRST INSISTED ON YOUR SENDING IN A REVISED TEXT FOR FINAL
APPROVAL. I ARGUED SUCCESSFULLY WITH HIM TO DROP THIS
DEMAND; I ALSO DELETED SOME OF THEIR SUGGESTIONS WHICH
WERE, LET'S SAY, NOT HELPFUL. IN SHORT, GIVEN THE
SUBSTANTIVE DISAGREEMENTS, I TRIED MY BEST TO COMMUNICATE
THEM IN A FORMAT WHICH WOULD BE AS LOW-KEY AS POSSIBLE. I

DEPARTMENT OF STATE		IS:FFPC/CORRECTABLE Date: 10/10/90	
<input type="checkbox"/> RELEASE	<input checked="" type="checkbox"/> DECLASSIFY	<input type="checkbox"/> EO Citations	
<input type="checkbox"/> EXCISE	<input checked="" type="checkbox"/> IN PART		
<input type="checkbox"/> DENY			
FOIA Exemptions		TS authority to	
		<input type="checkbox"/> S or <input type="checkbox"/> C	
		<input type="checkbox"/> DOWNGRADE IS to <input type="checkbox"/> S or <input type="checkbox"/> C	
PA Exemptions			

SECRET

WILL CALL DASHI WHEN HE RETURNS FROM HONG KONG OVER THE STU-III TO DISCUSS THIS MATTER FURTHER, SO WE CAN IRON OUT ANY REMAINING MISUNDERSTANDINGS.

2. (S) FOR KEYSER FROM MOHR. STAFFDEL SNIDER. I TALKED TO STAFFDEL MEMBER MARVIN OTT TODAY, AND HOPEFULLY HAVE COME TO THE "ROOT CAUSE" OF THE CONFUSION. TO BACKTRACK, OTT SAYS THAT IN ALL CONVERSATIONS WITH THE CHINESE EMBASSY, HE HAS EXPLAINED HIS QINGBAO COMMITTEE AFFILIATION, AND THAT THE PHRASE "TRAVELING UNDER THE AUSPICES OF THE SENATE MAJORITY LEADER" IS STANDARD PROTOCOLARY PROCEDURE FOR A VARIETY OF REASONS UNDER THESE CIRCUMSTANCES; E.G. PRESS INQUIRIES.

(S) WITH REGARD TO HIS VISIT, OTT FREELY ACKNOWLEDGED HE HAS A TWO-TRACK AGENDA, THE ONE INDICATED IN STATE 360647, AND A SEPARATE ONE. THE LATTER AGENDA IS BEING COMMUNICATED TO AND TAKEN CARE OF AND NEED ONLY CONCERN US IN THE SPECIFIC AREA OF SCHEDULING; I.E. WHEN APPOINTMENTS ARE BEING MADE PER STATE 360647, THEY SHOULD NOT OF COURSE CONFLICT WITH APPOINTMENTS ON THE OTHER AGENDA. B1 B1

(S) ON THE MATTER OF A CHINESE HOST ORGANIZATION, OTT IS SECRET

SECRET

PAGE 03 STATE 362889 270814Z
PREPARING A LETTER SIGNED BY SENATOR BOREN, CHAIRMAN OF HIS COMMITTEE, TO THE CHINESE EMBASSY REQUESTING SUPPORT FOR THE STAFFDEL VISIT AND ASSISTANCE IN ATTAINING A CHINESE HOST. LETTER CITES AS EXAMPLES EITHER THE NPC OR CPIFA. OTT ALSO TOLD ME THAT HE HAD MET MADAME ZI ZHONGYUN AT A FUNCTION LAST NIGHT, HAD EXPLAINED HIS PROBLEM TO HER, AND SHE HAD SAID SHE WOULD CONTACT HER EMBASSY AND TRY TO BE OF ASSISTANCE.

(S) ON THE SUBJECT OF THE MILITARY ESCORT, I EXPLAINED TO OTT THAT THE ESCORT'S PRESENCE AT MEETINGS MIGHT BE AWKWARD, ESPECIALLY GIVEN THE PRESENT STRAIN IN BILATERAL MILITARY RELATIONS. OTT SAID HE UNDERSTOOD. MAJOR WILLEY WAS HIS USAF MILITARY ESCORT OFFICER, AND UNDER ORDINARY CIRCUMSTANCES, WOULD BE INCLUDED IN MEETINGS AND SOCIAL FUNCTIONS AS A MATTER OF COURTESY. HOWEVER, OTT STATED IF PROTOCOL IN CHINA OR ANYTHING ELSE DICTATED OTHERWISE, THEN THE ESCORT SHOULD NOT BE INCLUDED.

SECRET

(S) I THINK WE ARE NOW ON TOP OF THE SITUATION, AND I HAVE DONE MY BEST TO EXPLAIN TO OTT NOT TO BE OVERLY OPTIMISTIC ABOUT THE POSSIBILITY OF A XIZANG VISIT. WITHOUT BEING TOO SELF-SERVING, THE BASIC CAUSE FOR THE CONFUSION RESTS WITH OTT. AFTER CONTACTING KENT A FEW WEEKS AGO, HE MADE, AND BROKE, SEVERAL APPOINTMENTS TO COME IN AND EXPLAIN HIS VISIT TO US; KENT SPOKE TO HIM, AND TO MAJ. WILLEY A COUPLE OF TIMES IN THE INTERIM, EMPHASIZING THAT TIME WAS WASTING, AND THAT WE NEEDED

DETAILS IF WE AND THE EMBASSY WERE TO BE HELPFUL. HE ONLY BEGAN FOCUSSING ON THE VISIT THIS WEEK, CLAIMING HE HAD SECRET

SECRET

PAGE 04 STATE 362889 270814Z
PREVIOUSLY BEEN TOO OCCUPIED WITH OTHER SENATE BUSINESS. EVEN THEN, HE COULD NOT COME OVER HERE, BUT SENT THE SOMEWHAT BEFUDLED MILITARY ESCORT INSTEAD. THE ESCORT, TOO, BROKE HIS FIRST APPOINTMENT WITH US, WHICH KENT HAD SET ASIDE FOR TUESDAY. WILLEY SHOWED UP FINALLY ON WEDNESDAY, FORTY-FIVE MINUTES LATE FOR HIS APPOINTMENT. IT WAS ONLY THEN THAT WE SAW THEIR SCHEDULE FOR THE FIRST TIME, AND REALIZED THAT BECAUSE THE STAFFDEL HAD DELAYED IN GETTING THEIR REQUESTS TO US, THERE WOULD BE PROBLEMS.

(S) IN YOUR OPEN CHANNEL MESSAGE, PLEASE DESIGNATE A CONTROL OFFICER AND MAKE RESERVATIONS FOR THE STAFFDEL AT THE JIANGDU.

(S) AFTER ABOVE HAD BEEN DRAFTED, I CHECKED WITH THE YAZHousi EXPERT IN OUR GUOHUI BUREAU FOR BACKGROUND ON STAFFDEL. OUR CONTACT STATES THAT OTT BELONGS TO THE EXTREME ZUOPAI FACTION, AND IN FACT HIS SENATE BUSINESS THESE PAST FEW WEEKS HAS BEEN IN PLAYING A LEADING ROLE IN CUTTING A CERTAIN FORM OF AID TO JIANPUZHAI.

B/

3. (LOU) FOR PASCOE FROM WIEDEMANN. SEATTLE EXHIBITION/SYMPORIUM. I REGRET IT IF I GAVE THE IMPRESSION THAT WE (OR ANYONE ELSE IN THE U.S. GOVERNMENT) IS IN SOME WAY OPPOSED TO THE EVENT BECAUSE OF BILL ABNETT'S CONCERNs. WE ONLY WANTED TO BE SURE THE

SECRET

AMBASSADOR WAS AWARE OF ABNETT'S VIEWS AND THE POSSIBILITY
THAT THE EVENT MIGHT NOT RESULT IN THE POSITIVE PR SPIN

SECRET

SECRET

PAGE 05 STATE 362889 270814Z
FOR U.S.-CHINA RELATIONS THATHE HOPED FOR: . . . NONETHELESS,
I ASSUMED THAT YOU ALL KNEW BEST, AND WE FOUGHT OFF
NERVOUS PA'S DESIRE TO DISAPPROVE THE AMBASSADOR'S GIVING
A PRESS CONFERENCE. PART OF THE PROBLEM IS THAT NO ONE IN
WASHINGTON HAD MUCH INFORMATION: THE MOFERT SECTION OF
THE EMBASSY AND THE LOCAL CCPIT REP. KNEW NOTHING ABOUT
IT. CHINESE EMBASSY IGNORANCE HELPED TO REINFORCE OUR
CONCERNS THAT THE CHINESE PREPARATIONS WERE SLOPPY AND
WOULD RESULT IN A LESS THAN STELLAR EVENT. (AS IT TURNED
OUT, THE SCIENCE COUNSELOR, WHO JUST RETURNED THIS WEEK
FROM HOME LEAVE IN BEIJING, WAS THE ONLY OFFICER WHO HAD
ANY DETAILS.) NEITHER STATE NOR COMMERCE RECEIVED AN
INVITATION TO ATTEND OR ANY BROCHURE DESCRIBING
ACTIVITIES. WE FINALLY DID GET THROUGH TO ROGER COLLIS AT
THE CENTER FOR INTERNATIONAL COOPERATION, INC., WHO

CONFIRMED THAT THE TRADE EXHIBITION AND SYMPOSIUM WOULD BE
SEPARATE EVENTS. THE SYMPOSIUM AGENDA LOOKS ENTIRELY
APPROPRIATE, COVERING ECONOMIC/COMMERCIAL SUBJECTS THAT
ARE LIKELY TO BE OF INTEREST TO MANY BUSINESSMEN. (ASSUME
THE AMBASSADOR HAS A COPY BUT, IF NOT, LET US KNOW AND
WE'LL FAX ONE.) THE BROCHURE DOES NOT INDICATE
PARTICIPATION BY ANY FEDERAL, STATE OR LOCAL GOVERNMENT
OFFICIALS, EXCEPT FOR THE LOCAL OFFICE OF THE SMALL
BUSINESS ADMINISTRATION. COLLIS SAID THAT THE PANEL
DISCUSSION GROUPS WILL INCLUDE AMERICAN BUSINESSMEN AND
ACADEMICS, ALTHOUGH HE SEEMS TO BE HAVING TROUBLE
RECRUITING SPEAKERS ON THE U.S. SIDE. IT IS UNFORTUNATE
THAT ABNETT'S GROUP AND WU GANMEI DID NOT HIT IT OFF SINCE
THE EVENT COULD SERVE A USEFUL PURPOSE IN PROMOTING
UNDERSTANDING ABOUT CHINA AND ITS POLICIES ATA TIME WHEN
SECRET

SECRET

PAGE 06 STATE 362889 270814Z
THERE ARE A LOT OF MISCONCEPTIONS ON BOTH SIDES. I
BELIEVE ANOTHER EXPLANATION FOR ABNETT'S DISCOMFORT WITH
THE EVENT (BESIDES FRICTION WITH MADAME WU) WAS THAT HE
RECEIVED A NUMBER OF HOSTILE PRESS INQUIRIES ABOUT WHETHER

SECRET

IS ORGANIZATION WOULD BE A SPONSOR. I SENSE THAT THESE PRESS INQUIRIES TURNED OFF ABNETT'S BOARD OF DIRECTORS. WE HAVE NOT DETECTED ANY PRESS INTEREST SINCE THE SUMMER. WE STILL BELIEVE THE CHINESE WOULD HAVE BEEN BETTER TO SCHEDULE THE EVENT FOR NEXT SPRING SO AS TO PERMIT MORE THOROUGH ORGANIZATION AND TO ENHANCE ITS PUBLIC DIPLOMACY IMPACT. (ITS IMPACT IS LIKELY TO BE DIMINISHED BY FOLLOWING SO CLOSELY TO THE MOFERT BUYING MISSION.) I WILL HAVE AN OPPORTUNITY TO SPEAK PERSONALLY WITH ABNETT AND BUSINESS REPS DURING A TRIP TO SEATTLE IN EARLY NOVEMBER, AND WILL GIVE YOU A REPORT ON LOCAL REACTION TO THE SYMPOSIUM/EXHIBITION. I WOULD APPRECIATE YOUR VIEWS ON WHETHER WE SHOULD CONSIDER INVITING STATE COUNCILLOR LU DONG, THE SENIOR CHINESE CONFERENCE DELEGATE, TO WASHINGTON FOR MEETINGS AT APPROPRIATE LEVELS.

4. (LOU) FOR SCHLAIKJER FROM PRIMOSCH. FAA BUSEY VISIT. FAA IS WORKING ON A REPLY TO AMBASSADOR LILLEY'S INVITATION TO BUSEY AND EXPECTS TO GET SOMETHING TO US NEXT WEEK. THEY ARE DELAYING A REPLY UNTIL BUSEY MEETS WITH LU RUILING OCTOBER 29, ON THE SIDE OF THE CIVAIR NEGOTIATIONS. FAA EXPECTS LU MAY EXTEND AN INVITATION TO BUSEY FROM HU YIZHOU TO VISIT CHINA. AS WE NOTED IN A PREVIOUS OI, BUSEY'S BUDGET WILL PROBABLY NOT ALLOW TRAVEL BEFORE SPRING OF 1991. IN ADDITION, FAA ALSO WANTS TO SEE SOME PROGRESS ON THE BILATERAL AIRWORTHINESS AGREEMENT. BUDGET AND SCHEDULING PERMITTING, BUSEY MAY TRY TO VISIT SECRET

SECRET

PAGE 07 STATE 362889 270814Z
BEFORE THE END OF MARCH TO SIGN THE EXTENSION OF THE MOA.
TIMING THE VISIT FOR THE SIGNING MIGHT BE USEFULLY

SYMBOLIC.

5. (LOU) FOR SCHLAIKJER/ROBINSON FROM PRIMOSCH. TRAVEL OF CAAC OFFICIALS TO FAA TALKS. WE PASSED THE VISA OFFICE INFORMATION ON TRAVEL BY CHEN XUHUA AND YU DAGANG TO FAA TALKS ON AIR ROUTES THROUGH SOVIET AIRSPACE. THEY DO NOT FORESEE ANY PROBLEMS WITH ISSUING THE VISAS BUT NEED APPLICATIONS ASAP.

6. (C) FOR ONATE FROM PRIMOSCH. IPR ANNEX. I SPENT THE GOOD PART OF TODAY FOLLOWING UP ON YOUR LATEST CABLE WHICH WE DID NOT RECEIVE BECAUSE OF A DISTRIBUTION

~~SECRET~~

PROBLEM UNTIL JEFF ALERTED ME TO YOUR CALL). IT LOOKS LIKE EVERYTHING IS ON TRACK FOR RECEIVING DUAN AND HUANG AT THE END OF NOVEMBER, PROBABLY ON NOVEMBER 27. BOTH USTR AND DSTP AGREE TO THE MEETING. THE QUESTION OF WHETHER TO PASS OVER A COPY OF OUR INTERNAL NOTES ON THE SPRING BILATERAL MEETINGS TO THE CHINESE REMAINS UNRESOLVED.

B1

YOUR MESSAGE SUGGESTS THEY ARE NOT SINCE THEIR INTENTION IS TO HAVE DUAN AND HUANG BRIEF US ORALLY. I HOPE TO HAVE A RESPONSE AT LEAST ON THE MEETING OUT TO YOU BY TUESDAY. WE WILL KEEP PLUGGING ON THE NOTES BUT THIS IS LIKELY TO TAKE A WHILE LONGER.

KIMMITT.

~~SECRET~~